



Canadian Trade & Investment Profile

SEPTEMBER 2022

Canadian Population in Arizona

The table below illustrates the number of people born in Canada that currently reside in Arizona and the United States.

Population	Arizona	United States
Total Foreign Born	915,934	45,270,103
Canadian Born	35,462	778,497
% of Total Canadian Born	3.87%	1.71%



Top Exports

The table below shows the top exports by value in 2021 from Arizona to Canada.

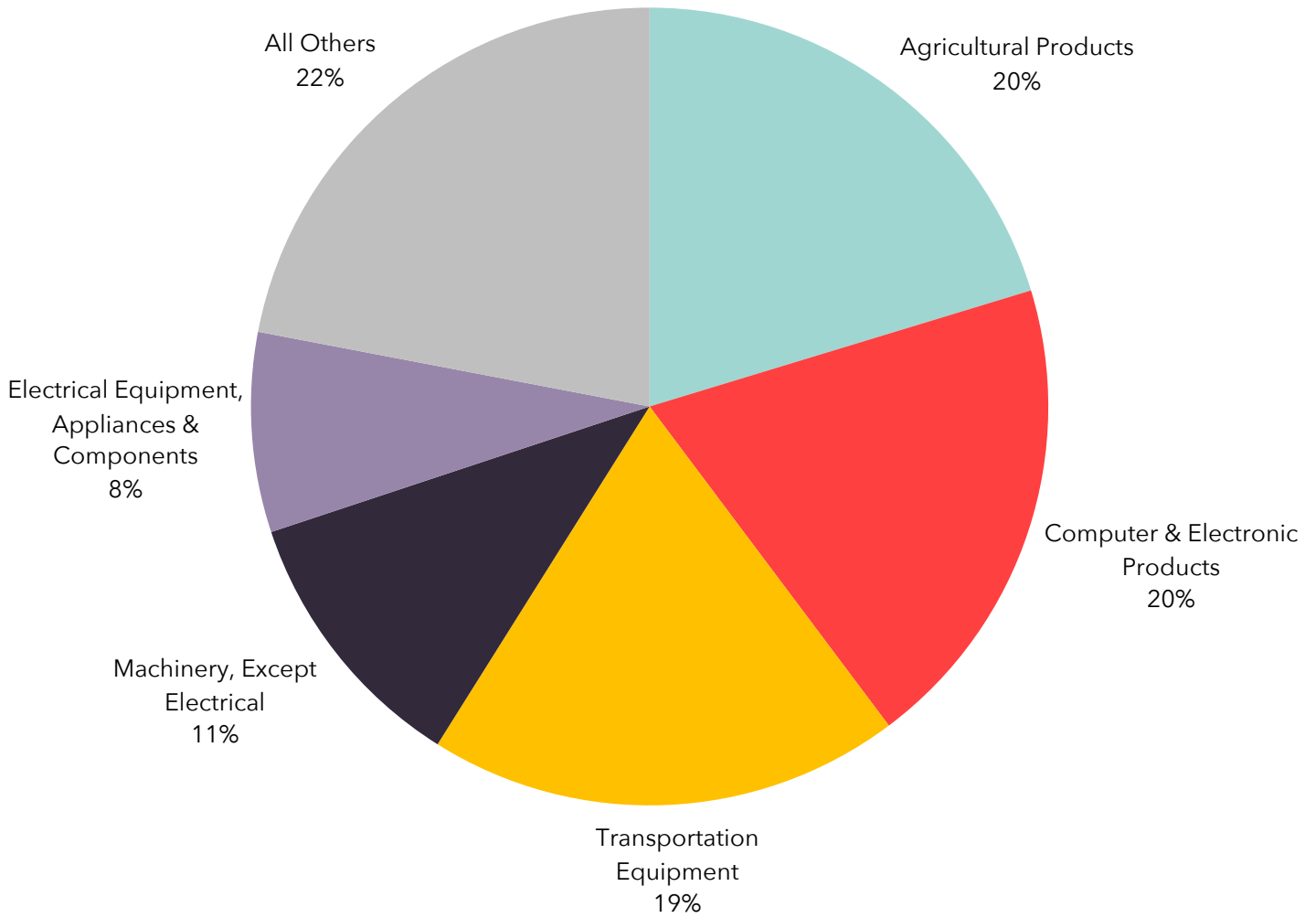
AZ Exports	2016	2021	Percent Change
Agricultural Products	\$339,172,354	\$469,503,912	38.4%
Computer & Electronic Products	\$563,314,628	\$449,998,767	-20.1%
Transportation Equipment	\$302,927,677	\$443,396,379	46.4%
Machinery, Except Electrical	\$302,167,814	\$253,920,587	-16.0%
Electrical Equipment, Appliances & Components	\$165,407,952	\$187,274,575	13.2%
Fabricated Metal Products	\$96,481,689	\$101,447,839	5.1%
Chemicals	\$84,269,564	\$79,317,310	-5.9%
Primary Metal Manufactures	\$16,261,191	\$72,818,387	347.8%
Miscellaneous Manufactures	\$47,804,212	\$67,734,815	41.7%
Plastics & Rubber Products	\$36,319,028	\$36,992,477	1.9%
Processed Foods	\$50,121,263	\$31,439,206	-37.3%
Used Or Second-Hand Merchandise	\$20,721,635	\$20,394,279	-1.6%
All Other	\$113,174,922	\$98,646,700	-12.8%
Total	\$2,138,143,929	\$2,312,885,233	8.2%



Top Exports

The table below shows the top 5 exports by value in 2021 from Arizona to Canada.

Top Exports by Value, 2021



Top Growing Exports

The table below shows the top growing exports by percent change from 2016 to 2021 from Arizona to Canada.

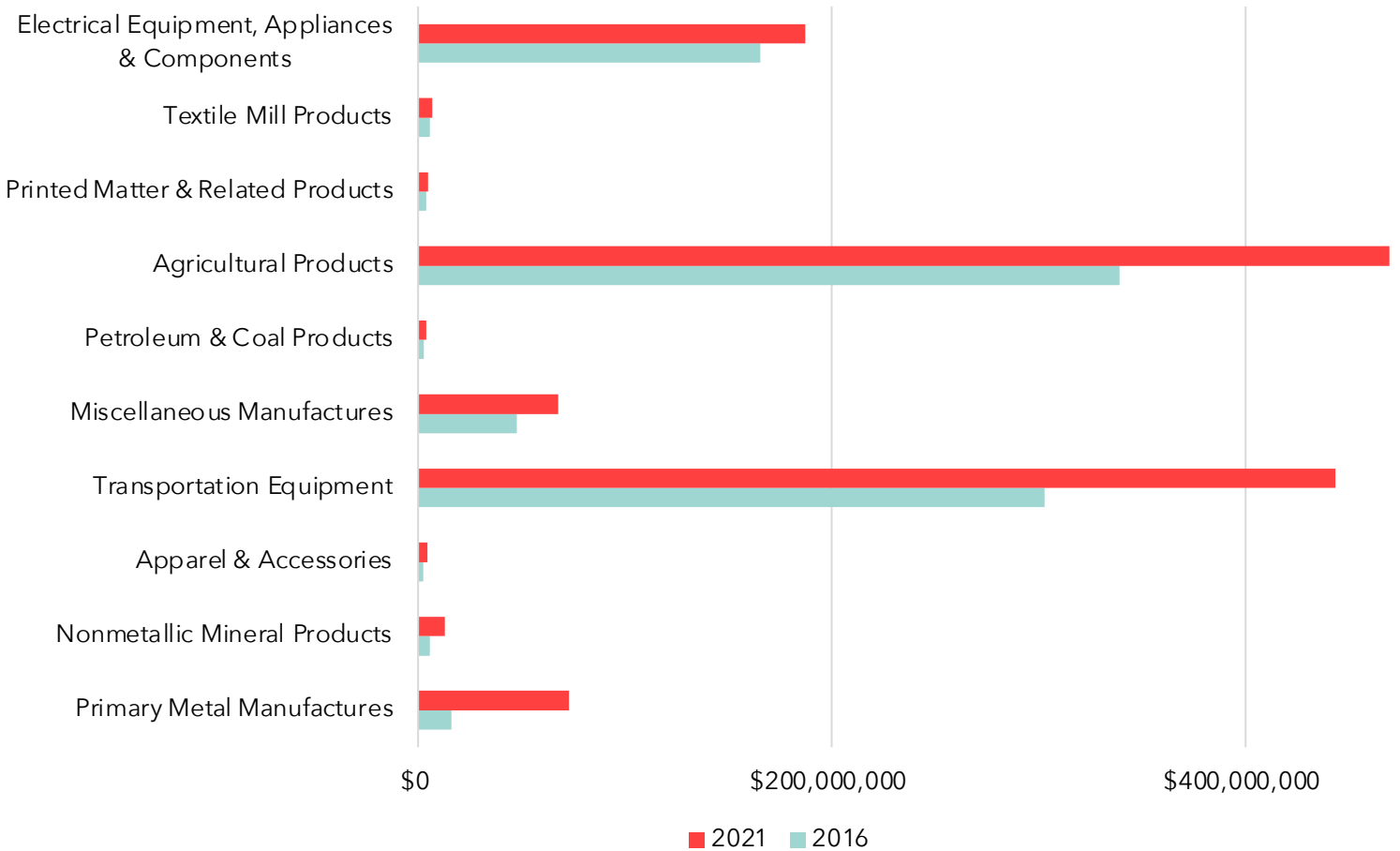
Exports	2016	2021	Percent Change
Primary Metal Manufactures	\$16,261,191	\$72,818,387	347.8%
Nonmetallic Mineral Products	\$5,592,358	\$12,810,836	129.1%
Apparel & Accessories	\$2,580,204	\$4,506,819	74.7%
Transportation Equipment	\$302,927,677	\$443,396,379	46.4%
Miscellaneous Manufactures	\$47,804,212	\$67,734,815	41.7%
Petroleum & Coal Products	\$2,772,693	\$3,851,500	38.9%
Agricultural Products	\$339,172,354	\$469,503,912	38.4%
Printed Matter & Related Products	\$3,871,936	\$4,906,061	26.7%
Textile Mill Products	\$5,632,105	\$6,892,087	22.4%
Electrical Equipment, Appliances & Components	\$165,407,952	\$187,274,575	13.2%
Total	\$892,022,682	\$1,273,695,371	42.8%



Top Growing Exports: Goods

The chart below shows the top growing exports by percent change from 2016 to 2021 from Arizona to Canada.

Growing Exports from Arizona to Canada

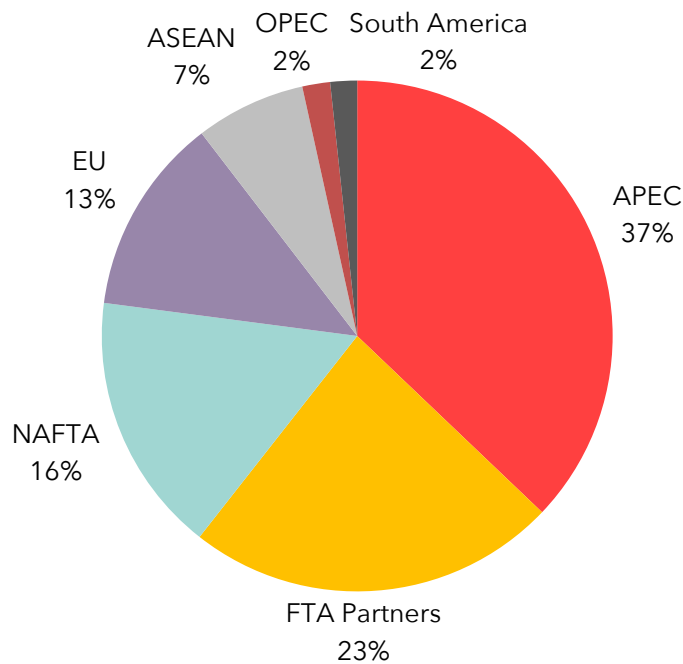


Greater Phoenix Exports

The table below shows Greater Phoenix top export data.

Top Exports	2020
Computer & Electronic Products	\$3,774,299,626
Transportation Equipment	\$2,064,809,596
Machinery	\$941,781,297
Chemicals	\$675,072,859
Electrical Equipment	\$654,556,781
Total	\$8,110,520,159

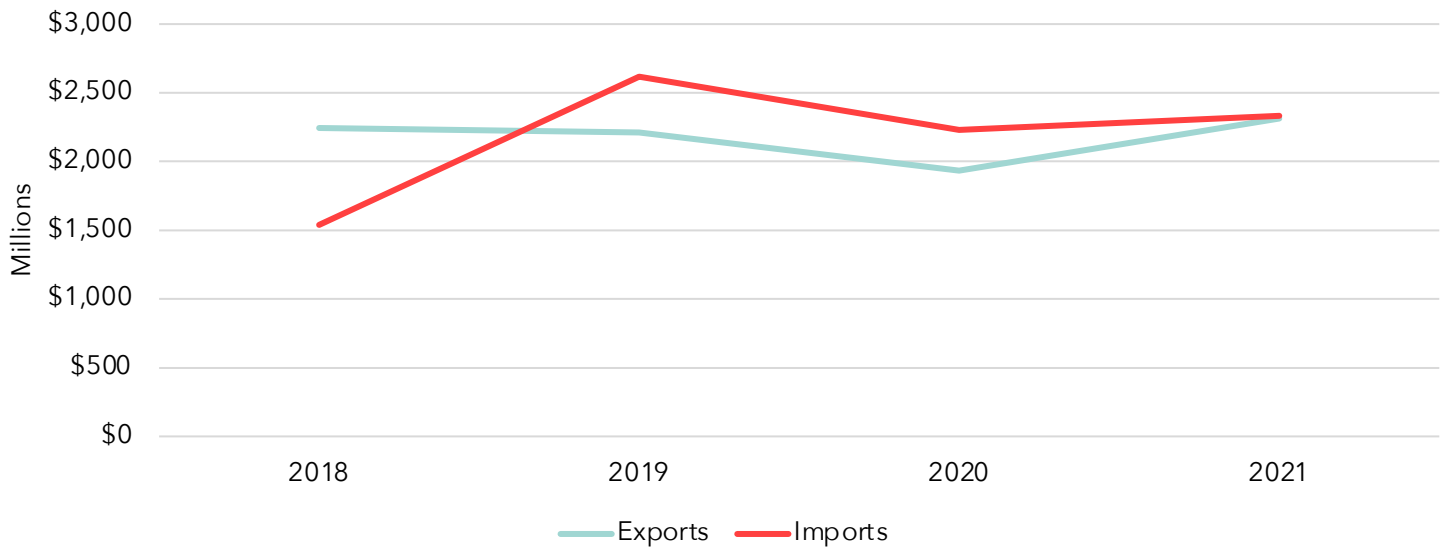
Top Trade Destinations



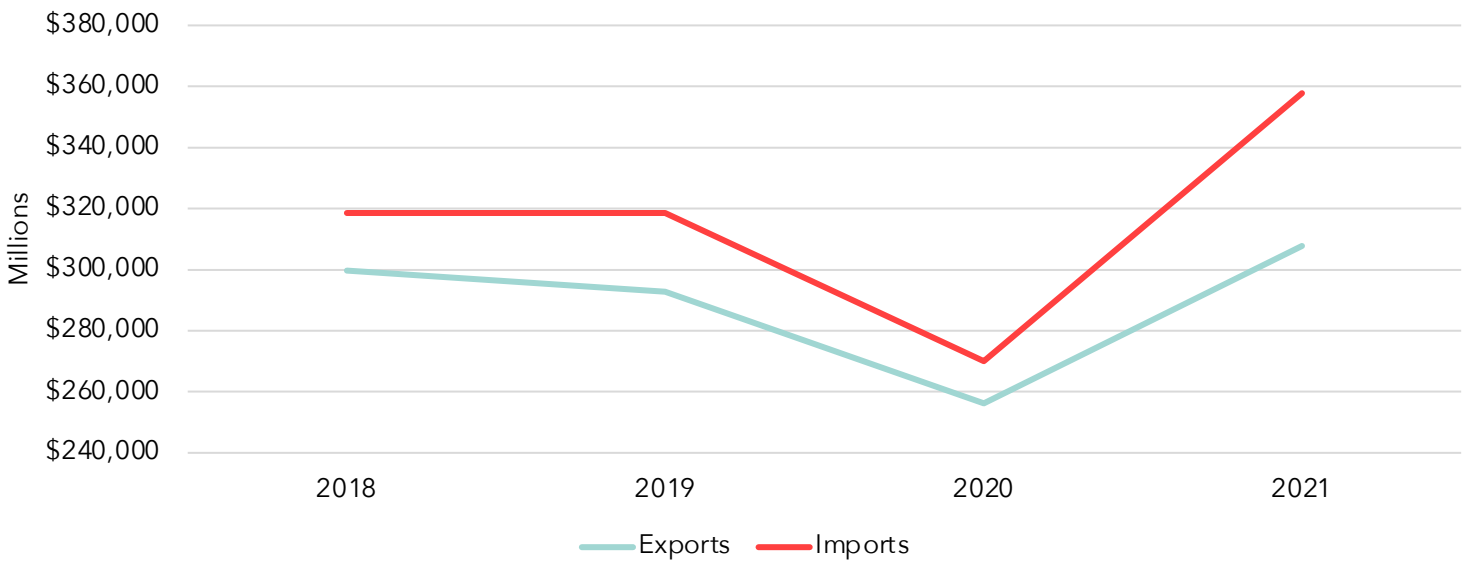
Trade Rank

In 2021 Canada ranked as the largest exporter and 3rd largest importer to the US.
 In Arizona, Canada ranked as the 2nd largest exporter and 3rd largest importer.

AZ Trade with Canada

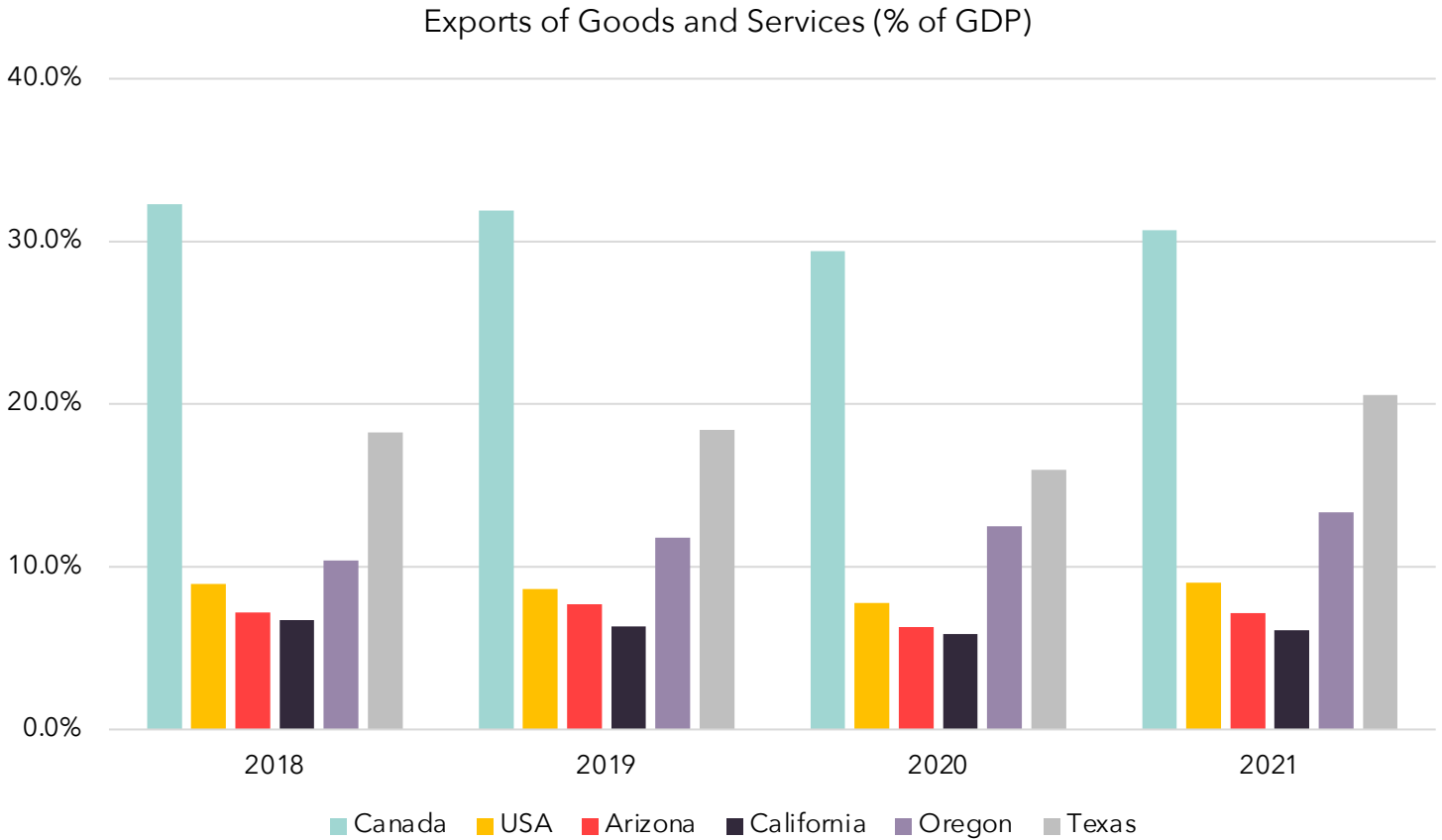


US Trade with Canada



GDP

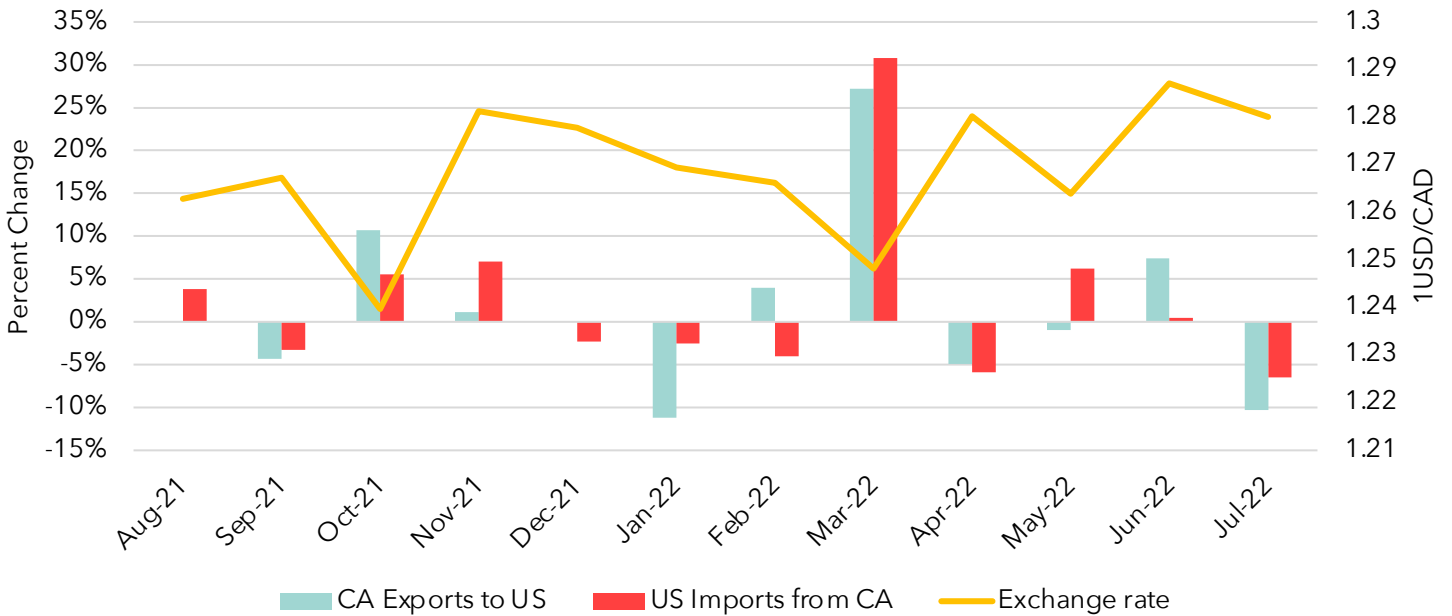
The chart below shows exports as a % of GDP for Canada, the US, Arizona and selected states from 2018-2021.



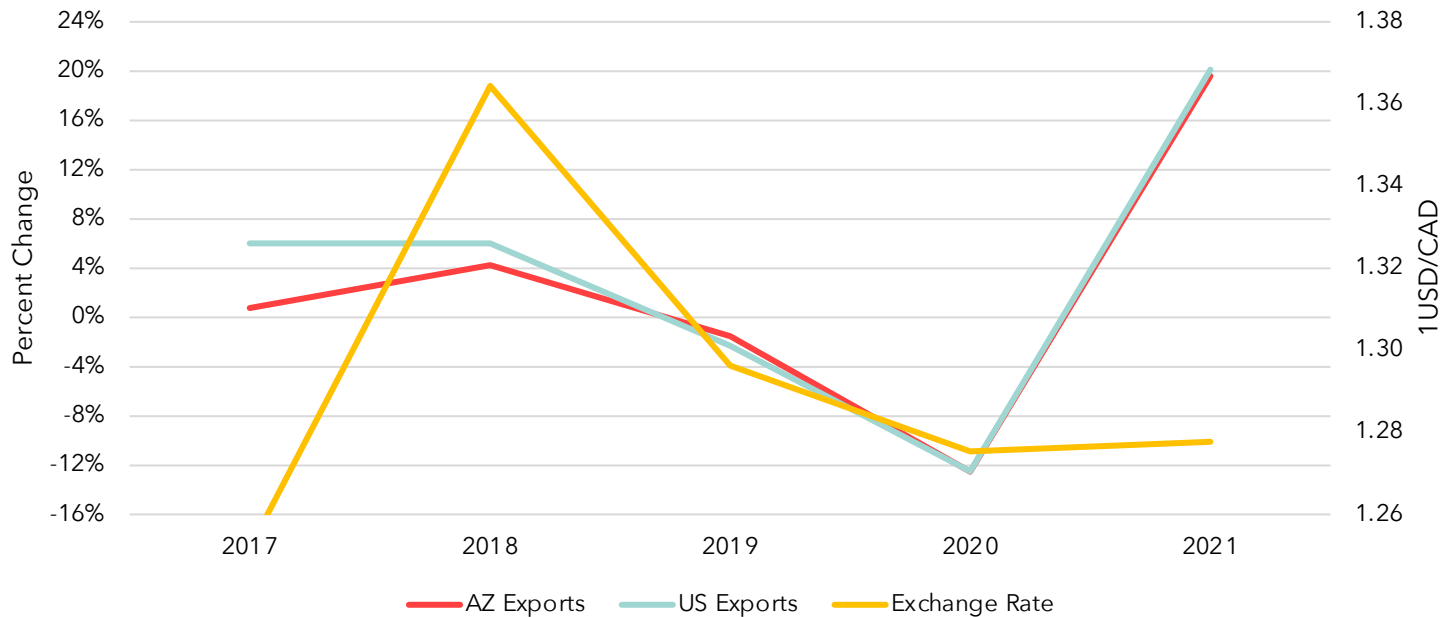
Exchange Rate and Exports

The chart below shows the how fluctuations in the USD/Canadian Dollar exchange rate impact exports to Canada in the US and Arizona.

Trade Between the US and Canada



Exports to Canada



Sources: US Census Bureau 2022, Board of Governors of the Federal Reserve System 2022



Top Companies

The table below shows the top Canadian companies by employment in Arizona. There are 247 Canadian companies in Arizona employing over 26,500 people.

Company	Employment	Address	City	NAICS 6 Description
Circle K	5,439	1130 W. Warner Rd	Tempe	Gasoline Stations with Convenience Stores
Burger King	4,269	3520 E. Route 66	Holbrook	Limited-Service Restaurants
Tucson Electric Power Company	1,346	4346 E. Irvington Rd	Tucson	Fossil Fuel Electric Power Generation
Bombardier	853	1255 E. Aero Park Bl	Pima County	All Other Support Activities for Transportation
BMO Harris Bank	793	1850 N. Central Ave	Phoenix	Commercial Banking
Cold Stone Creamery	688	9311 E. Via Del Ventura	Scottsdale	Snack and Nonalcoholic Beverage Bars
Popeyes Chicken and Biscuits	681	946 W. Beale St	Kingman	Limited-Service Restaurants
Gerber Collision & Glass	657	1841 E. 3rd St	Tempe	Automotive Body, Paint, and Interior Repair and Maintenance
Stantec Consulting Services	394	3133 W. Frye Rd	Phoenix	Engineering Services
Four Seasons Resort	380	10600 E. Crescent Moon Dr	Scottsdale	Hotels (except Casino Hotels) and Motels
GardaWorld	333	11225 N. 28th Dr	Phoenix	Armored Car Services
EPCOR	327	2355 W. Pinnacle Peak Rd Ste 300	Phoenix	Water Supply and Irrigation Systems
Silent-Aire	320	280 E. Germann Rd	Gilbert	Air-Conditioning and Heating Equipment and Refrigeration Equipment Manufacturing

Top Companies (Cont.)

The table below shows the top Canadian companies by employment in Arizona.

Company	Employment	Address	City	NAICS 6 Description
The Keg Steakhouse and Bar	305	21001 N. Tatum Blvd Ste 1630	Phoenix	Full-Service Restaurants
BGRS	300	16260 N. 71st St	Phoenix	Offices of Real Estate Agents and Brokers
Caid Industries	275	2275 E. Ganley Rd	Tucson	All Other Miscellaneous General Purpose Machinery Manufacturing
Southwest Energy Solutions	265	3901 E. Irvington Rd	Tucson	Electrical Contractors and Other Wiring Installation Contractors
Equity Residential	234	4835 E. Cactus Rd Ste 200	Phoenix	Lessors of Residential Buildings and Dwellings
Unisource Worldwide	233	2460 E. Germann Rd	Chandler	Industrial and Personal Service Paper Merchant Wholesalers
Celestica	220	11060 N. Oracle Rd	Tucson	Administrative Management and General Management Consulting Services
Total	18,312	-	-	-

Industry Analysis

The table below shows industry statistics for the top 20 Canadian industries in Greater Phoenix.

Company	2021 Employment	2021 LQ	Competitive Effect	2021 GRP
Gasoline Stations with Convenience Stores	9,896	0.79	585	\$966,405,661
Limited-Service Restaurants	69,370	1.08	14,012	\$3,426,439,324
Snack and Nonalcoholic Beverage Bars	15,141	1.24	3,937	\$370,088,763
Commercial Banking	37,558	1.86	10,697	\$10,566,504,543
Other Support Activities for Air Transportation	3,032	1.72	-275	\$321,202,815
Offices of Real Estate Agents and Brokers	10,344	1.88	2,566	\$3,070,950,226
Automotive Body, Paint, and Interior Repair and Maintenance	3,145	0.88	598	\$320,108,842
Engineering Services	14,597	0.95	1,999	\$2,151,664,760
Custom Computer Programming Services	12,537	0.82	-509	\$2,129,016,626
Water Supply and Irrigation Systems	1,248	1.83	-62	\$293,974,664
Hotels (except Casino Hotels) and Motels	18,192	1.04	-2,894	\$1,594,555,336
Lessors of Residential Buildings and Dwellings	4,528	0.83	2,189	\$1,414,460,392
Armored Car Services	332	0.83	-243	\$17,422,672
All Other Miscellaneous General Purpose Machinery Manufacturing	140	0.24	-51	\$23,464,178

Industry Analysis (Cont.)

The table below shows industry statistics for the top 20 Canadian industries in Greater Phoenix.

Company	2021 Employment	2021 LQ	Competitive Effect	2021 GRP
Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing	1,149	0.85	393	\$162,410,969
Full-Service Restaurants	67,618	0.99	21,325	\$3,697,596,396
All Other Specialty Food Stores	786	0.78	-32	\$45,385,720
Administrative Management and General Management Consulting Services	13,728	1.27	2,529	\$2,175,767,848
Computer Systems Design Services	14,796	0.92	3,954	\$2,536,855,397
Electrical Contractors and Other Wiring Installation Contractors	20,522	1.40	5,025	\$2,232,775,296
Total	318,661	-	-	\$37,517,050,428



Greater Phoenix Greater Together

People. Place. Technology.