



India Trade & Investment Profile

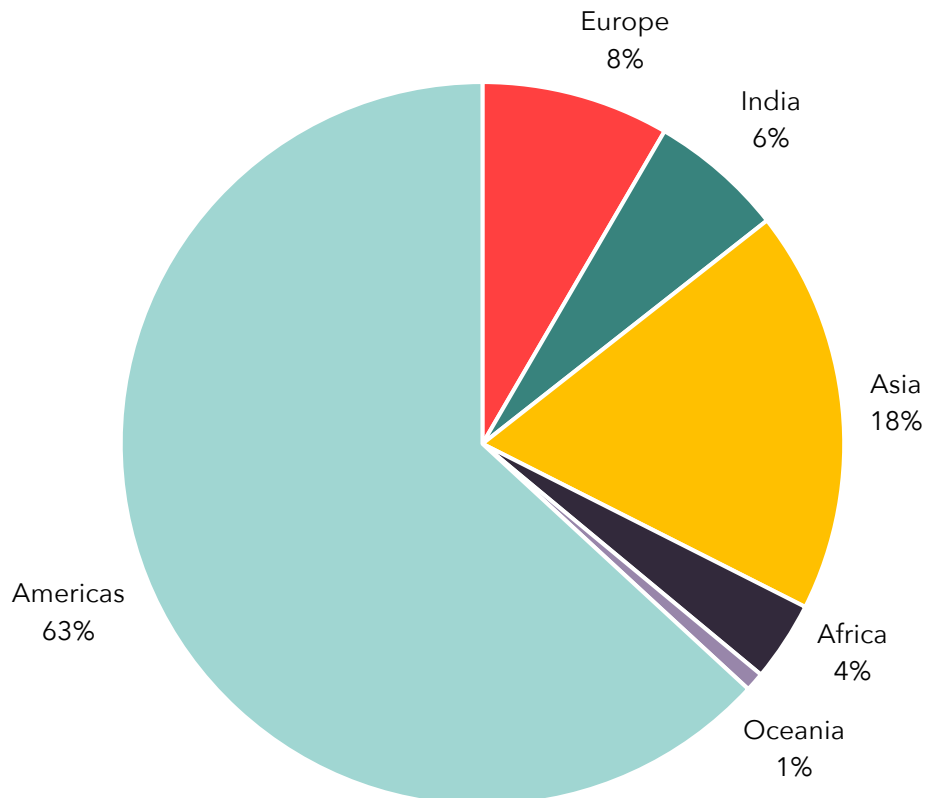
MAY 2021

Indian Population in Arizona

The table below illustrates the number of people born in India that currently reside in Arizona and the United States.

Population	Arizona	United States
Total Foreign Born	976,301	44,932,901
Indian Born	43,796	2,561,906
% of Total Foreign Born	4.5%	5.7%

Place of Birth of Foreign-Born Population in Greater Phoenix



Top Exports

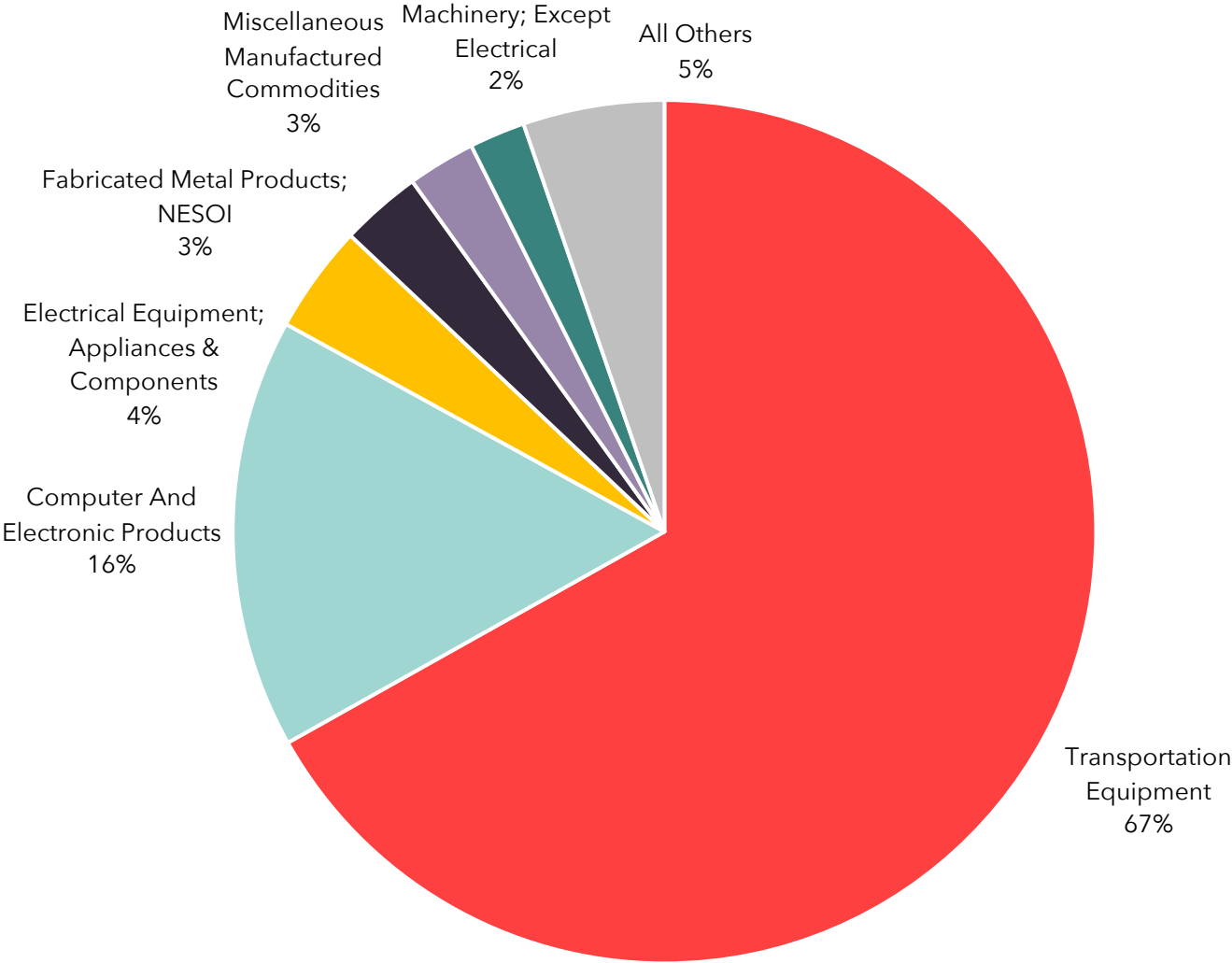
The table below shows the top exports by value in 2020 from Arizona to India.

AZ Exports	2016	2020	Percent Change
Transportation Equipment	\$43,538,493	\$214,766,585	393.3%
Computer And Electronic Products	\$29,825,642	\$51,758,262	73.5%
Electrical Equipment; Appliances & Components	\$6,442,972	\$13,004,847	101.8%
Fabricated Metal Products; NESOI	\$4,282,869	\$9,750,950	127.7%
Miscellaneous Manufactured Commodities	\$1,996,358	\$8,172,980	309.4%
Machinery; Except Electrical	\$10,520,709	\$6,704,968	-36.3%
Minerals & Ores	\$0	\$3,022,229	N/A
Plastics & Rubber Products	\$2,391,329	\$2,739,754	14.6%
Used Or Second-Hand Merchandise	\$2,289,415	\$2,688,948	17.5%
Agricultural Products	\$7,606,325	\$1,982,006	-73.9%
All Others	\$5,441,581	\$6,575,614	20.8%
Total	\$114,335,693	\$321,167,143	180.9%

Top Exports

The graph below shows the top exports by value in 2020 from Arizona to India.

Top Exports by Value, 2020



Source: International Trade Association State Exports 2020

Top Growing Exports

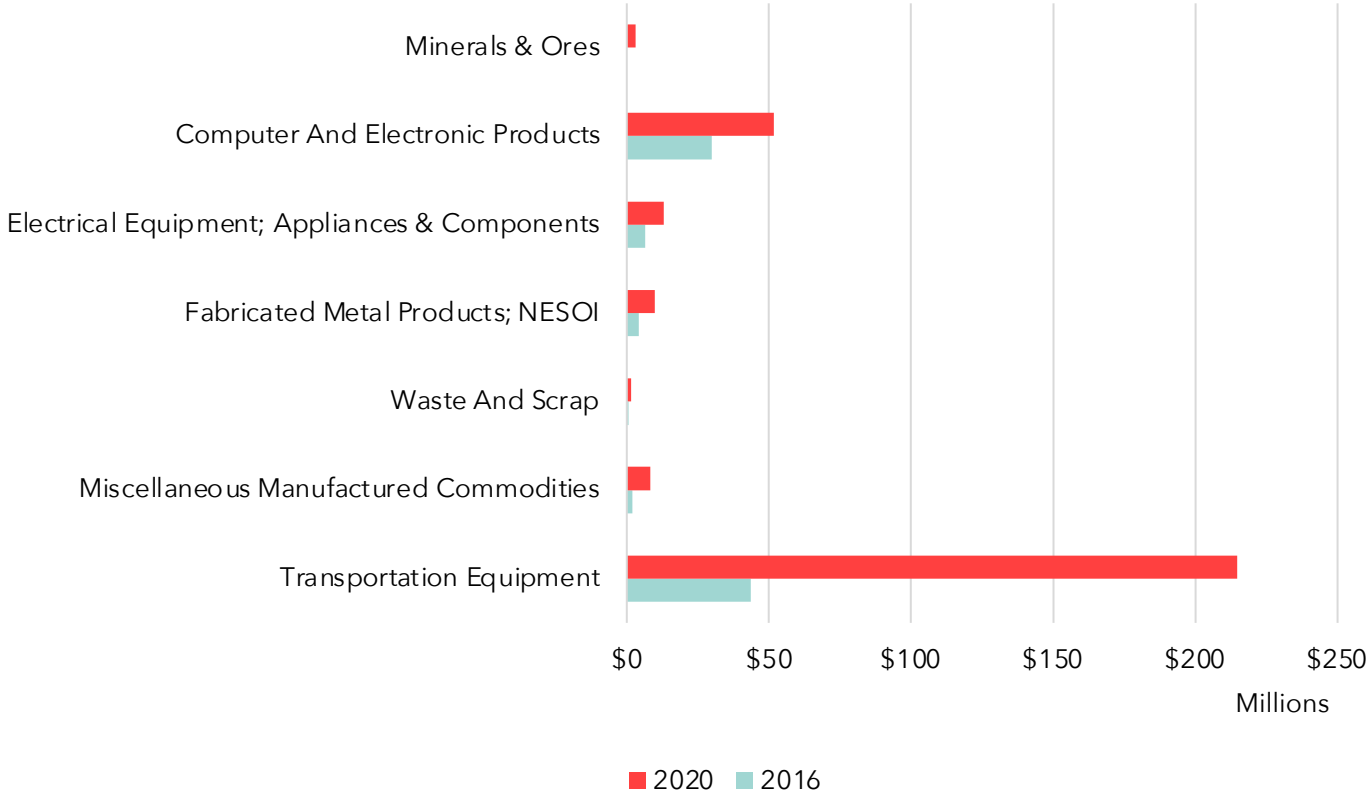
The table below shows the top growing exports by percent change from 2016 to 2020 from Arizona to India.

Exports	2016	2020	Percent Change
Furniture & Fixtures	\$39,144	\$271,671	594.0%
Food Manufactures	\$39,840	\$271,912	582.5%
Transportation Equipment	\$43,538,493	\$214,766,585	393.3%
Miscellaneous Manufactured Commodities	\$1,996,358	\$8,172,980	309.4%
Nonmetallic Mineral Products	\$93,622	\$277,001	195.9%
Waste And Scrap	\$561,822	\$1,603,243	185.4%
Fabricated Metal Products; Nesoi	\$4,282,869	\$9,750,950	127.7%
Electrical Equipment; Appliances & Components	\$6,442,972	\$13,004,847	101.8%
Computer And Electronic Products	\$29,825,642	\$51,758,262	73.5%
Paper	\$152,483	\$240,094	57.5%
Minerals & Ores	\$0	\$3,022,229	N/A
Total	\$86,973,245	\$303,139,774	248.5%

Top Growing Exports: Goods

The graph below shows the top growing exports by percent change in terms of total value from 2016 to 2020 from Arizona to India.

Growing Exports from Arizona to India



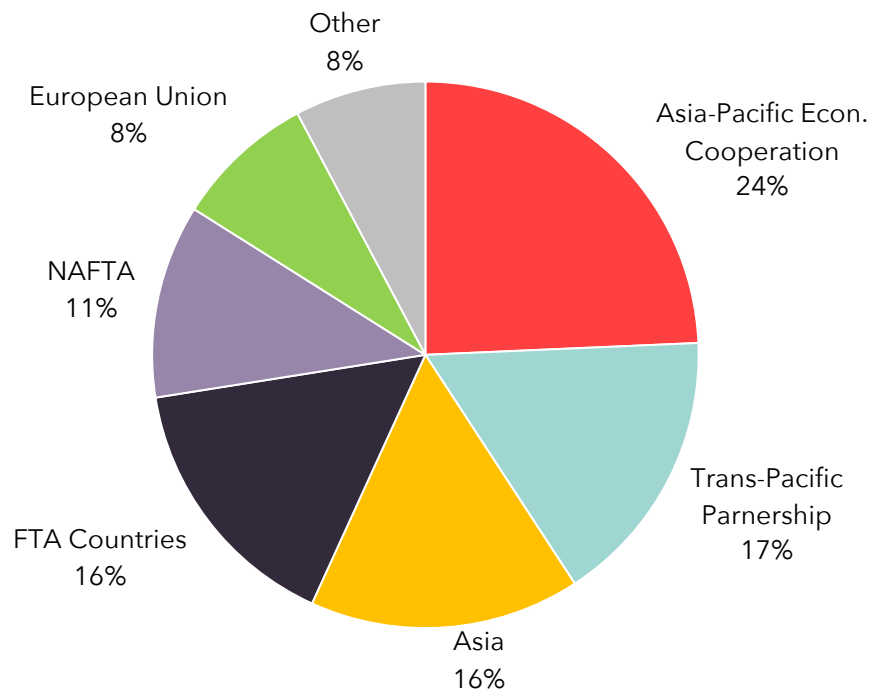
Source: International Trade Association State Exports 2020

Greater Phoenix Exports

The table and graph below illustrate Greater Phoenix export data.

Exports	2019
Computer and Electronic Product Manufacturing	\$4,369,522,009
Transportation Equipment Manufacturing	\$3,328,853,312
Machinery Manufacturing	\$1,217,478,183
Electrical Equipment, Appliance, and Component Manufacturing	\$1,053,040,047
All Other	\$5,167,739,598
Total	\$15,136,633,149

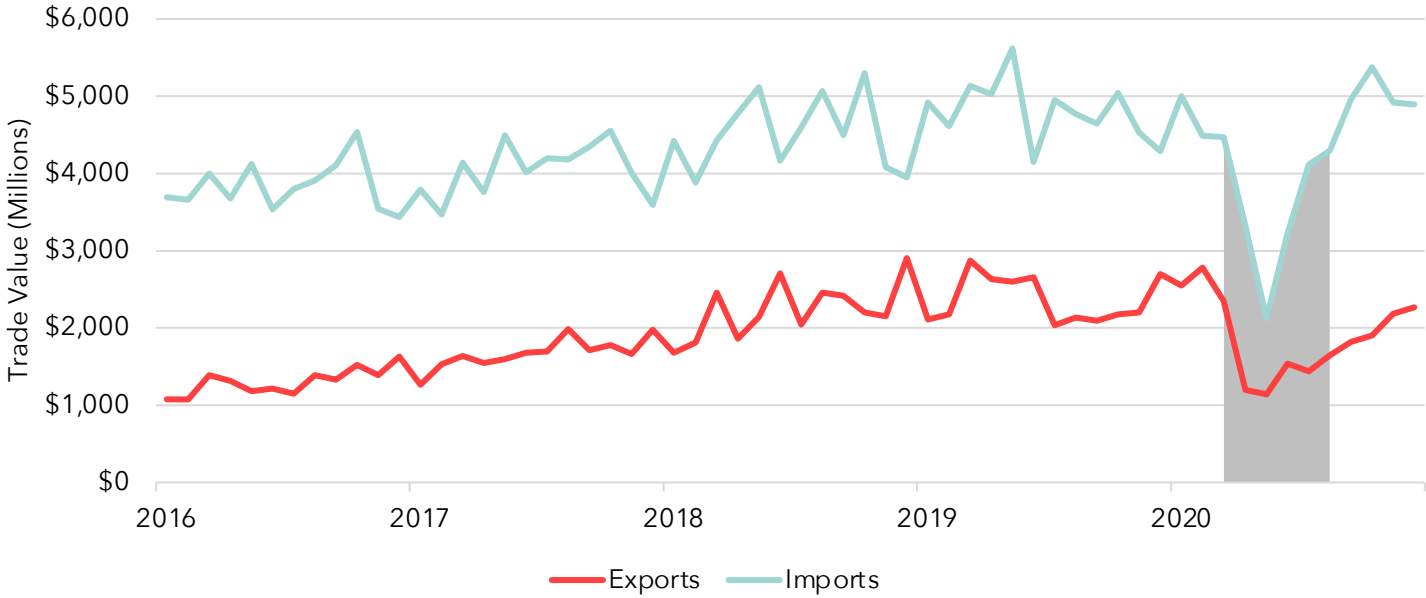
Top Trade Destinations



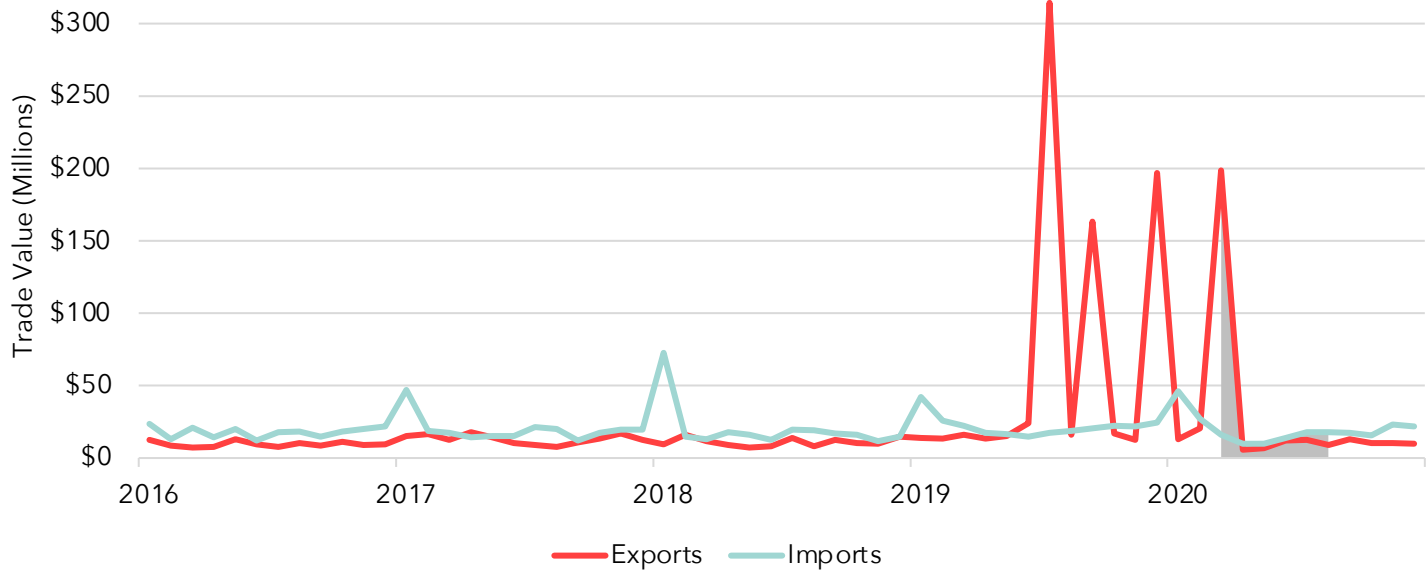
Trade Rank

In 2020 India ranked as the 14th largest 18th largest export destination and 11th largest importer to the US. In Arizona, India ranks as the 18th largest export destination and 19th largest importer.

US Trade with India



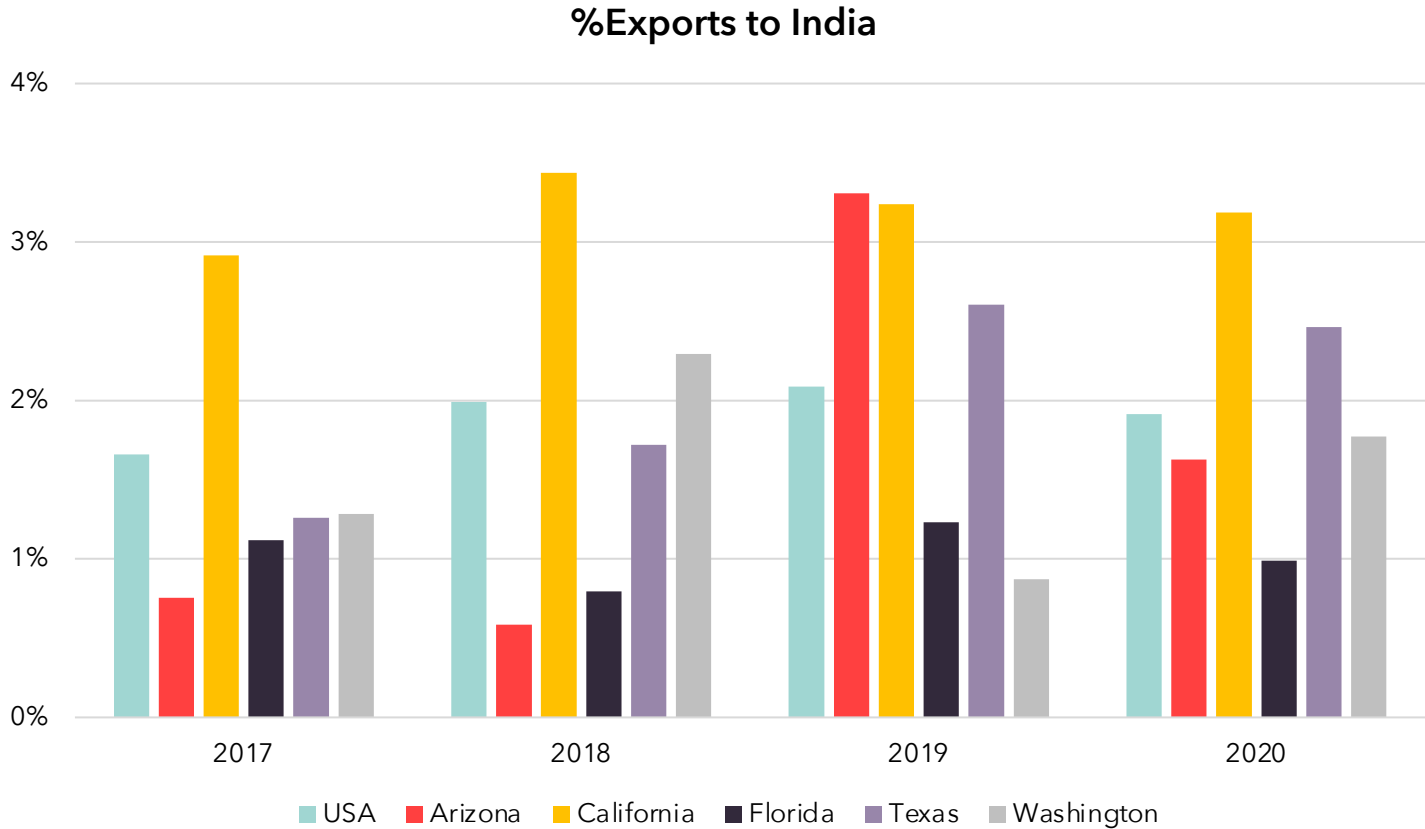
Arizona Trade with India



Source: US Census 2020, International Trade Association 2020

Export Comparisons

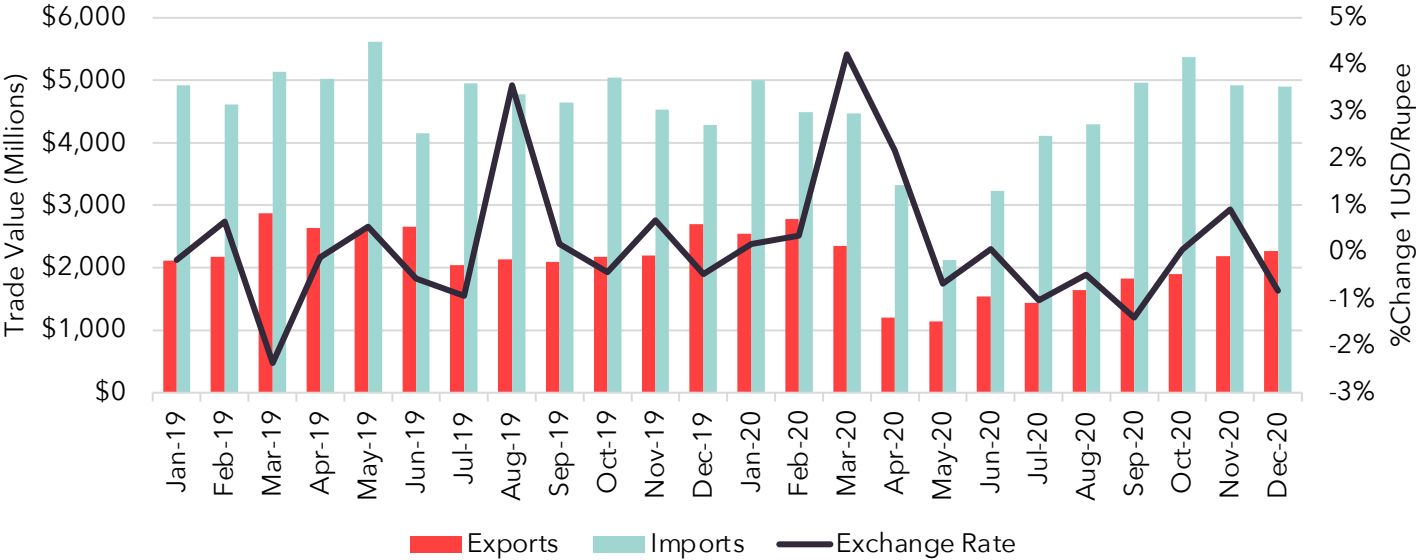
The graph below shows exports to India as a % of total exports for the US, Arizona, and selected states from 2017-2020.



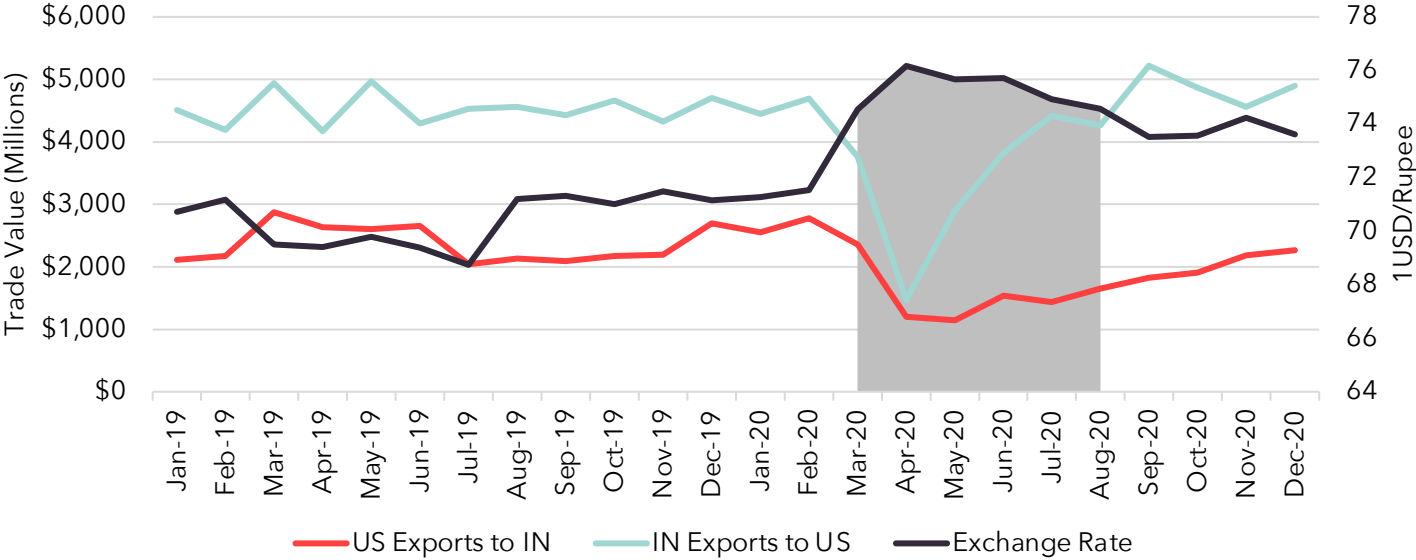
Exchange Rate and Exports

The graphs below show the effect of fluctuations in the USD/Rupee exchange rate on trade between India and the US. The USD strengthens as the number of Rupees per 1 USD increases. Essentially, the US decreases exports to IN and favors imports as the USD strengthens, since exports from the US become more expensive (demonstrated in Spring 2020).

US Trade with India



Exports



Sources: International Trade Association State Exports 2020, UN Comtrade Database 2020, Board of Governors of the Federal Reserve System 2020

Company List

The table below lists Indian companies by employment in Arizona. There are 13 Indian companies in Arizona employing nearly 600 people.

Company	Employment	Address	City	Industry
Mindtree Limited	274	16100 N 71st St Ste 520	Phoenix	Custom Computer Programming Services
Tata Consultancy Services	133	2550 W Union Hills Dr	Phoenix	Custom Computer Programming Services
Infocrossing	75	2411 W Rose Garden Ln	Phoenix	Custom Computer Programming Services
Infosys	42	10835 N 25th Ave Ste 300	Phoenix	Custom Computer Programming Services
Indecomm Holdings	17	14500 N Northsight Blvd 207	Scottsdale	Computer Systems Design Services
American Benefit Plan Administration	13	2001 W Camelback Rd 350	Phoenix	Labor Unions and Similar Labor Organizations
Accord Technology	8	19820 N 7th St Ste 150	Phoenix	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
Symphony	7	11001 N 24th Ave Ste 601	Phoenix	Plate Work Manufacturing
Geometric Americas	7	15974 N 77th St Ste 103	Scottsdale	Software Publishers
Poornam	7	3443 N Central Ave 1000	Phoenix	Computer Systems Design Services
Superb Minerals India Private Limited	2	1243 N Main Ave	Tucson	Coal and Other Mineral and Ore Merchant Wholesalers
Oriental Trimmings	2	3807 N 34th Ave	Phoenix	Home Furnishing Merchant Wholesalers
Sundram Fasteners	1	2098 Falcons Roost Dr	Prescott	Motor Vehicle Supplies and New Parts Merchant Wholesalers
Total	588	-	-	-

Industry Analysis

The table below shows industry statistics for Indian industries in Greater Phoenix.

Industry	Employment	2020 LO	Competitive Effect	2020 GRP
Custom Computer Programming Services	524	0.84	1	\$8,565,161
Computer Systems Design Services	24	0.82	198	\$1,979,365,378
Labor Unions and Similar Labor Organizations	13	0.98	421	\$2,051,323,758
Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing	8	0.82	-19	\$99,655,194
Software Publishers	7	0.33	-3	\$31,074,181
Plate Work Manufacturing	7	0.88	4	\$422,837,911
Coal and Other Mineral and Ore Merchant Wholesalers	2	0.44	7	\$29,729,478
Home Furnishing Merchant Wholesalers	2	2.3	-346	\$1,200,392,467
Motor Vehicle Supplies and New Parts Merchant Wholesalers	1	0.62	230	\$1,772,803,115
Total	588	-	-	-

Greater Phoenix Greater Together

People. Place. Technology.